

FGSA Monthly Meeting Minutes

Date: Thursday 12/10/15

Time: 7:00pm

Location: Keystone Villa

Call to Order: Vice President (of awesomeness) - Chris Malinowski

Attendance / Roll Call:

President – Kevin Manmiller (absent/horribly-sick)

Vice President-Chris Malinowski

Treasurer-Keith Santangelo

Secretary-Brad Kessler

Coaches/Assistant Coaches:

15U: Chris Malinowski, Dave Connor

12U: Eric Robuck, Steve Smith

10U: Doug DeLong, Keith Santangelo

8U: Jon Chwatek

6U: Crystal Drumheller

Parents/Others: Mary Templin, Brad Kessler

Review of the Minutes from Last Meeting:

Requesting a motion for approval of the meeting minutes:

Motion #1 –Steve Smith

Motion #2 – Eric Robuck

Approval – Yeah

Treasurer's Report (Keith Santangelo):

New Financial Business

- 2015 Financial Summary through 11/12/15:

Balance in Saving & Checking as of November 12th, 2015						
	Date	Num	Name	Memo	Amount	Balance
Cash Checking						\$ 7,019.55
	12/9/2015	399	Eric Robuck	reimburse for sponosrship mailers	\$ (184.32)	\$ 6,835.23
	12/19/2015	400	Keith Santangelo	reimburse for 5013c reinstatement	\$ (400.00)	\$ 6,435.23
Total cash Checking						\$ 6,435.23
Total Cash Savings	Prev Balance					
				\$3,123.33	Deposit from concession money	1300
					kept \$42 in ones and change for start up for spring	\$4,423.33
Total Savings and Checking						\$10,858.56

Old or Unfinished Fund Raising Business

- Keith has submitted the paperwork for the 5013C for the reinstatement of the nonprofit status of the FGSA.
- As was decided last month, each girl will be required to sell (3) \$20 Lotto Calendars instead of (2). Jon Chwatek suggested a format similar to what FABA is doing where after selling the required calendars, additional calendars may be sold with the cost of registration lowering by \$10.00 with each extra calendar sold. This has been implemented for the 2016 registration process.

ACTION ITEM: Keith Santangelo to continue to follow up on 501C3 status.

ACTION ITEM: FGSA to vote on the proposed 2016 budget at the January meeting.

- 2016 FGSA budget was submitted, and will be voted on in the January meeting.

Income			
Concession (Net Proceeds)			
	Concession Expenses	-450.00	
	Concession Income	2,500.00	
Total Concession (Net Proceeds)		2,050.00	
Fund Raising			
	Coaches vs Kids	1,500.00	
	Golf Fundraiser	2,500.00	
	Lottery Calendar	4,500.00	
	Other Fundraisers	2,500.00	
Total Fund Raising		11,000.00	
Member Fees			
	Registration	5,165.00	
	Uniforms	3,500.00	
Total Member Fees		8,665.00	
Total Income		21,715.00	
Expense			
Administrative Expenses			
	Advertising	150.00	
	Insurance	1,300.00	
	Postage & Mailing	200.00	
Total Administrative Expenses		1,650.00	
Operating Expenses			
	Equipment	3,800.00	hitting nets 4 @ 130 \$ 520.00
	Field Maintenance	1,500.00	Drag \$ 105.00
	Instructional Clinics	300.00	limer \$ 165.00
	League Fees		job box \$ 400.00
	BCGSL - Fall	400.00	hitting boxes/catcher equip \$ 360.00
	BCGSL - Spring	1,100.00	pitching mat \$ 120.00
	Field / Facility Usage	1,800.00	balls for bfc pitching machine \$ 100.00
	Tournament Fees	3,000.00	indoor hitting cage \$1,750.00
	Umpire Fees	4,300.00	Total \$3,520.00
Total League Fees		10,600.00	
	Trophies & Awards	150.00	
	Uniform Costs	3,500.00	
Total Operating Expenses		19,850.00	
Total Expense		21,500.00	

Fund Raising Committee Report (Eric Robuck, Steve Adam, Nikki Bowers, Val Foley)

New Fund Raising Business

- **FGSA Skills Camp:** Eric Robuck has been working with a team to iron out details and help secure dates and possible coaches and players from the PA Rebellion professional Softball team. Eric has stated that he can secure 2 players from this team, but not yet finalized. Another fun aspect was brought up by Eric was to have local radio station WEEU perform a live broadcast from the camp, to draw attention and recognition to the FGSA. These details are still being worked on. A suggestion has been raised about the possibility of holding the camp at a slightly larger facility, with ample parking, such as Lyons field.
- **Sponsorships:** Eric and his team have sent out letters requesting donations to our organization, over 100 letters, and has already begun to receive responses. Eric will compile a spreadsheet tracking any donations.
- **15U vs. Fleetwood Police:** Eric Robuck has contacted Judge Greth and the Fleetwood police chief about the possibility of a Benefit game between the police department and the 15U girls of FGSA. This seems like a great opportunity to showcase our organization outside the realm of “softball” parents. This could bring great exposure for the FGSA. More details to come.
- **Lotto Calendars:** There have been complaints about the Lotto Calendars not having the perforated stub at the bottom of the calendar. This requires each seller to remember who they were sold to in the event one of their numbers wins. The process would be a lot simpler if buyers could submit a stub with their information. The calendars we've been using are the same that FGSA has used long prior to when the present board members were elected, so we simply inherited what had been done for years. Obviously it's time for a change. Even though the calendars will cost a little more money, it will be worth the minimal additional expense. This will be implemented for the 2017 season.

Old or Unfinished Fund Raising Business

- The **On-line Spiritwear store** has been up and running for about the last year or so. Need to find out from Gretchen Manmiller how we obtain the proceeds for orders placed.
- **Spaghetti Dinner:** Eric Robuck has stated that this event will take place, and has given the lead to Val Foley. Possibly utilizing the Fleetwood Community Center or the Keystone Villa.
- **50/50 Raffle Tickets:** The plan is to sell 50/50 raffle tickets on Opening Day and possibly other big “long day” events such as hosting Championship games. To be discussed further when we get closer to Opening Day.
- **Donation Jars:** Eric suggested the possibility of placing Donation Jars for FGSA at local businesses.
- **Coaches vs. Kids:** Mary Templin confirmed that she will spearhead the effort on the 2016 Coaches vs. Kids fundraiser. She has stated that this will be a group effort, and anyone volunteering to assist these efforts would be greatly appreciated.
- **Advertisements on Outfield Fence:** Eric Robuck and/or Kevin Manmiller to attend Maiden creek township meeting to pursue the endeavor of placing advertising signs on the outfield fence at the Bandon Fire Company field. It should be discussed with the township for both approval, and to be sure they don't have concerns about the weight of the material (on windy days, could the signs cause the fence to topple?). No one has attended the township meeting since this was brought up at the October meeting.
- **Games of Chance Permit:** FGSA should really have a “Games of Chance” permit just to be safe. The permit is only about \$25, and would cover us for the sale of our Lottery calendars, and if we chose to have the Raffle Ticket sales on FGSA Day. Keith Santangelo was nominated to attend to the matter of this issue.

ACTION ITEM: Eric Robuck to continue aggressive pursuit of FGSA Skills Camp.

ACTION ITEM: Fund Raising Committee to report on progress of Sponsorship letters.

ACTION ITEM: Kevin Manmiller to ask Gretchen to find out how we obtain our profits from Spiritwear sales.

ACTION ITEM: Eric Robuck and/or Kevin Manmiller to contact Maiden creek Township about placing advertisements on the outfield fence at the Bandon Fire Co.

ACTION ITEM: Keith Santangelo to look into obtaining the Games of Chance permit.

ACTION ITEM: Jon Chwatek to contact Lyons about the use of their field for our clinic.

Concession Stand Committee Report (Mike Lazar)

Old Concession Stand Business

- Our concession stand prices are considerably lower than other youth sports locations. Our prices will rise at the concession stand in 2016, but continue to be a delicious bargain!

Facility and Equipment Committee Report (Kevin Manmiller)

New Facility and Equipment Business

- The following items were proposed for purchase in the 2016 budget:
 - Lock-box is needed at the Willow Creek field so that coaches don't have to lug bases back and forth between the HS shed and the WC field.
 - (4) additional nets, three of which will be kept at Blandon, Willow Creek and the HS Field so coaches would have an extra net for additional hitting stations. Those "extra" nets would be tagged somehow (colored tape?) so that we'd know they should stay at the field.
 - New balls are for pitching machine at Blandon.
 - Another pitching mat for open gyms
 - The limer that we have at BFC keeps getting jammed. A new one will be purchased.
 - The drag at BFC has seen better days. A new drag will be purchased.
- An arm for the pitching machine was requested (same as what the High School team has). This will not be purchased immediately, but will be purchased later depending on how many additional funds we get from fund raisers beyond what is in the proposed budget.
- Jon Chwatek cleaned out the High School field shed, and set aside extra old equipment that we will never use for donation or trash. (We have more helmets, old bats and catcher's gear than you could possibly imagine. The bats are unlikely to be legal at this point they are so old.)
- Joe Calamita had been working with the school to split the costs of an indoor batting cage. It sounds as if the school has backed out of their initial tentative agreement to do this. More news to follow.

Old or Unfinished Facility and Equipment Business

- And the drag has seen better days. Both should be budgeted for replacement in 2016.
- Mike Lazar raised a concern about not having a batting circle / on-deck area during games. We've had a number of near misses over the years. We should approach the township about removing (not relocating, REMOVING) the bleachers behind the back stop on both sides. That will open up an area where we can install a fenced in "on-deck" area for the sake of safety.
- FGSA could use some sort of covered trailer to keep all of our equipment. Presently everything is loaded and unloaded into whomever's vehicle will take it to and from the shed for each Open Gym. We continue to lose things, and never know exactly where or who has certain things. If we could keep everything in one trailer it would be much easier to keep track of everything and make it so much easier to move all of our equipment around.

ACTION ITEM: **Kevin Manmiller** to approach the township about removing the bleachers next to the backstop on both the 1st base and the 3rd base side, to begin preparation for installing "On-Deck" areas.

ACTION ITEMS: **Volunteers** to purchase following after the 2016 budget is approved: the lock-box for Willow Creek, additional nets to be kept at each field, new balls for the pitching machine, another pitching mat, a new limer, and a new drag.

ACTION ITEM: **Kevin Manmiller and/or Joe Calamita** to provide update on the indoor batting cage.

Uniform Committee Report (Julianne Kessler) not present

New Uniform Business

- Chris Malinowski obtained quotes for “fancier” custom-designed jerseys for the 15U teams from a business called 2:5. They designed them specifically for us based on a suggestion from Makayla Calamita to have a Tiger Paw ripping a tear across the front of the Jersey. Cost would be \$65/jersey.



Webmaster Report (Joe Calamita) - www.fleetwoodgirlssoftball.org

New Webmaster Business

- (none)

ACTION ITEMS: Joe Calamita to report on progress of website that would allow us to do scheduling of fields on-line.

Registration Committee Report (Chris Malinowski)

New Registration Business

- 2016 Registration has begun. Deadline is 2/06/16.
- FGSA advertising flyer has been created, and approval to distribute to Fleetwood Elementary School and to the 5th grade girls in the Middle School has been granted by Dr. Eaken.

ACTION ITEMS: Chris Malinowski to get copies made of FGSA flyer and distribute to schools.

General and Miscellaneous Business

New Misc Business

- The Open Gym schedule has been formulated as shown below.

Boro Hall		MS 5/6 Gym		MS 7/8 Gym		
	6pm-7pm	7pm-8pm	9am-10:30	10:30-Noon	9am-10:30	10:30-Noon
Fri 12/04	6U/8U/10U	12U/15U				
Fri 12/11	12U/15U	6U/8U/10U				
Fri 12/18	6U/8U/10U	12U/15U				
Fri 12/25						
Fri 1/01						
Fri 1/08	Pitching/Catching					
Fri 1/15	6U/8U	10U				
Fri 1/22	15U	12U				
Fri 1/29	Pitching/Catching					
Fri 2/05	12U/15U Dodge Ball	12U/15U Wiffle Ball				
Fri 2/12	15U					
Fri 2/19	6U/8U/10U Dodge Ball	6U/8U/10U Wiffle Ball				
Fri 2/26	12U/15U	6U/8U/10U				
Fri 3/04	Pitching/Catching					
Fri 3/11	12U					
Sat 12/05						
Sat 12/12						
Sat 12/19						
Sat 12/26						
Sat 1/02	(10am) 6U/8U	(11am) 10U			12U	15U
Sat 1/09					6U/8U/10U	12U/15U
Sat 1/16					12U/15U	Pitch/Catch
Sat 1/23	Pitch/Catch	10U			6U	8U
Sat 1/30	10U	6U/8U			15U	12U
Sat 2/06						
Sat 2/13	12U	Pitch/Catch			10U	6U/8U
Sat 2/20	Pitch/Catch	15U			6U/8U/10U	12U
Sat 2/27						
Sat 3/05						
Sat 3/12	15U	Pitch/Catch			10U	6U/8U

Old Misc Business

- FABA has offered to give us space for an advertisement on the fence at Smith Field. There are a lot of families with boys in FABA who may have daughters interested in FGSA. Smith Field gets a lot of traffic, so a banner there would be good advertising.

Scheduled Fun Events:

- Fri 2/05 – 6pm to 8pm, **12U/15U Dodge Ball and Wiffle Ball** (Fleetwood Boro Hall)
- Fri 2/19 – 6pm to 8pm, **6U/8U/10U Dodge Ball and Wiffle Ball** (Fleetwood Boro Hall)
- June 2016 – **FGSA Pool Night at the Reading Phillies** (exact date TBD)
- August 2016 – **3rd Annual FGSA Golf Outing** (exact date TBD)
- September 2016 – **4th Annual Coaches vs. Kids charity fundraiser** (exact date TBD)

Adjournment:

Vice President Chris Malinowski adjourned the meeting at 8:17pm

Future FGSA Meeting(s):

Day	Date	Time	Location
Thursday	12/10/15	7:00 p.m.	Keystone Villa
Thursday	1/14/16	7:00 p.m.	Keystone Villa
Thursday	2/11/16	7:00 p.m.	Keystone Villa
Thursday	3/10/16	7:00 p.m.	Keystone Villa
Thursday	4/14/16	7:00 p.m.	Keystone Villa
Thursday	5/12/16	7:00 p.m.	Keystone Villa
Thursday	6/09/16	7:00 p.m.	Keystone Villa
Thursday	7/14/16	7:00 p.m.	Keystone Villa
Thursday	8/11/16	7:00 p.m.	Keystone Villa
Thursday	9/8/16	7:00 p.m.	Keystone Villa
Thursday	10/13/16	7:00 p.m.	Keystone Villa
Thursday	11/10/16	7:00 p.m.	Keystone Villa
Thursday	12/10/16	7:00 p.m.	Keystone Villa